

Quarterly
Economic
Newsletter

Box Elder County

Northern Region

FOURTH QUARTER 1998

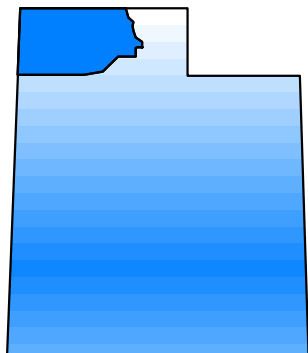
October, November, December

Box Elder County Economic Highlights

Unemployment rate:
Utah 3.3
U.S. 4.4

Employment growth: 3.0 %
Unemployment rate: 3.9 %

Employer
Conference
Information
p. 13

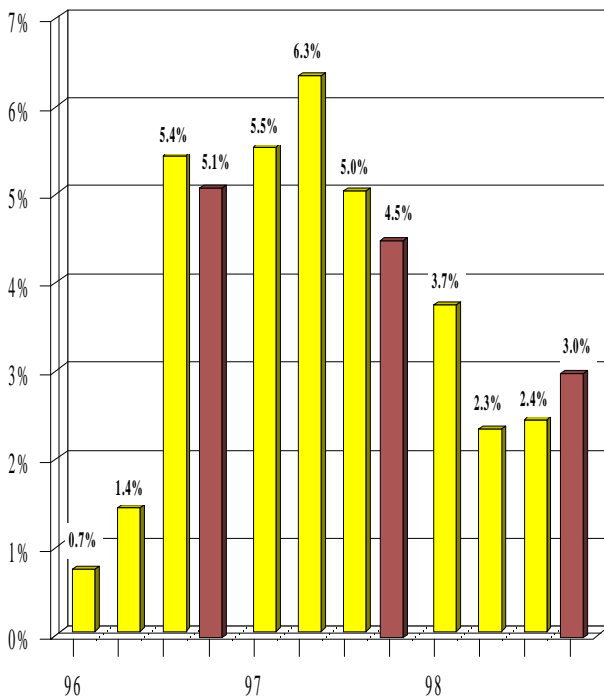


Nonagricultural employment added 564 jobs in Box Elder County from fourth quarter 1997 to fourth quarter 1998, a 3.4 percent increase, raising the total to 19,343. The rate of economic growth improved from that reported for the third quarter because of an active construction industry, inspite of the continued loss of manufacturing jobs due to global economic distress. Box Elder employment growth remains healthy, especially when one considers the on-going slow-down in manufacturing experienced in recent months and the somewhat inconsistent growth in services-related industries. Unemployment in Box Elder County inched downward from 4.1 percent reported in fourth quarter 1997 to 3.9 percent in fourth quarter 1998.

Job Growth Improves

Construction jobs continued their strong expansion by adding 254 positions since the fourth quarter 1997. Construction employment rose 28.7 percent to over 1,100. These jobs accounted for 45 percent of the total year-over fourth quarter growth. Increased employment was reported for both single-family homes and nonresidential building contractors. Special construction trade employment jumped for concrete work and excavation work as well, while heavy construction reported a slight decline. **Trade** employment jumped 4.6 percent, adding 152 more jobs. Wholesale trade rose with farm supplies establishments accounting for most of the growth.

utah department of workforce services



BOX ELDER County
Employment Growth
trend

Retail trade reported strong growth for grocery stores, gas service stations, and liquefied bottled gas dealers. Fewer positions for drinking establishments were reported in retail trade as well.

Government employment increased 4.9 percent to over 2,300. Expanded positions for school teachers and more fire protection jobs boosted local government employment. State government jobs rose slightly while federal employment reported fewer jobs. **Transportation, Communications and Public Utilities** grew by 15.1 percent, adding 77 jobs to year-over fourth quarter 1997 data. The greatest increases were among firms arranging freight and cargo transportation. Local trucking also reported more employment.

Finance, Insurance and Real Estate added 37 jobs with most in life and title insurance. Real estate managers also showed improvement. The **Services** division put on an additional 21 jobs, a slight 1.1 percent increase. Gains were most pronounced for offices of doctors and other health practitioners. These gains were largely offset by decreased employment in hospitals and home health care services.

Manufacturing employment remained in the doldrums by losing 84 positions, a decrease of 0.9 percent over fourth quarter 1997 data. The slow recovery from global economic recessions continues to restrain manufacturing exports, while at the same time forcing manufacturers to face increased competition from cheaper imported products. Manufacturing declines impact the overall economy in Box Elder due to the dominance of manufacturing in the county's economic structure. Weaker manufacturing activity inhibits the overall rate of growth. Manufacturing job losses were mainly in motor vehicle parts production. Nondurable goods employment reported an increase, but this category accounts for only a small portion of total manufacturing employment in the county. **Mining** also reported a slight loss.

The Harvest is Gathered

"Covered agriculture" jobs in Box Elder County decreased from 309 in fourth quarter 1997 to 295 in fourth quarter 1998. Employment fell for marine products, due to the early shut-down of the brine shrimp harvest on the Great Salt Lake. Contracted farm labor also declined as the growing season finished. It should be noted that "covered agricultural" employment is not included in total nonagricultural employment discussed above. Moreover, many jobs in agriculture are not subject to unemployment insurance reporting requirements. As a result they are not discussed in this report.

Box Elder County Economic Highlights

Construction Slows

The valuation of construction declined from \$9.7 million authorized in fourth quarter of 1997 to \$8.4 million reported in fourth quarter 1998, an decrease of 13.5 percent. Residential construction values fell 26.6 percent as fewer housing units were authorized. Total new dwelling units dropped 33.9 percent, from 109 to 72 units. The bright spot was nonresidential construction, which expanded from \$569,200 to \$2.0 million as new industrial and retail building grew for year-over fourth quarter data. Construction valuations for additions, alterations and repairs to residential buildings also declined, while nonresidential renovations reported an increase. Overall, the valuation of renovation work dropped 54.2 percent.

Sales Revenues Go Up

Box Elder County's gross taxable retail sales during the fourth quarter of 1998 (latest data available) increased 8.3 percent to \$99.2 million. Retail sales rebounded by increasing 5.7 percent. Food stores, general merchandise stores, motor vehicle dealers and eating and drinking establishments all reported increased sales activity. Wholesale trade sales jumped 179.9 percent, with strong growth reported for both durable and nondurable goods. Manufacturing sales revenues fell 2.6 percent to \$17.5 million, while electric and gas-related revenues rose slightly. Services revenues increased 46.9 percent. Business services accounted for most of the improvement, followed by expanded automobile and other repair work.

ECONOMIC EVENTS IN BOX ELDER COUNTY

With excavation work underway on the new Wal-Mart distribution center near Corinne, the city has imposed a six month building moratorium on all multi-housing developments, new residential, subdivisions and commercial developments. The moratorium will allow Corrine City to refine zoning ordinances and draft guidelines for future developments. Also, Box Elder County has set-up an Economic Development Agency to disperse tax revenues from the development.

Box Elder County Economic Highlights

Habitat for Humanity will build seventeen townhouse units for low-income families at City Creek Estates in Brigham City. The project was the beneficiary of a \$600,000 grant from the Federal Home Loan Bank of Seattle. The Bridgerland Applied Technology Center construction class, and future tenants, are participating in building the units.

Tremonton is evaluating what to do with the 115 acres that will become available with the closure of the Tremonton Airport at the end of 1999. The land is sandwiched between the Box Elder County Fairgrounds, a municipal golf course, and Main Street. If all the land is sold to private developers Tremonton should receive in excess of \$500,000. The city is also considering using part of the land to extend the city-owned golf course.

Box Elder County has hired a consultant to help it devise a plan to preserve the historic Fruitway corridor on Highway 89. The plan will outline ways to protect the area from encroaching development and enhance the presentation of stands along the Fruitway.

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Note: Information for economic events is obtained from daily and weekly, local and statewide newspapers and weekly trade publications.

Box Elder County Newsletter is a quarterly publication from the Utah Department of Workforce Services.

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SELECTED BOX ELDER COUNTY LABOR MARKET AND ECONOMIC INDICATORS
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	Time Period	1998(p)	1997	Percent Change
CIVILIAN LABOR FORCE /1	OCT-DEC	18,784	18,346	2.4
Employed		18,046	17,599	2.5
Unemployed		737	748	-1.5
Percent of Labor Force		3.9	4.1	
TOTAL NONAGRICULTURAL JOBS /2	OCT-DEC	19,343	18,779	3.0
Mining		37	42	-11.9
Contract Construction		1,139	885	28.7
Manufacturing		9,481	9,565	-0.9
Durable Goods		9,282	9,411	-1.4
Nondurable Goods		199	154	29.2
Transportation, Communications, and Public Utilities		586	509	15.1
Trade		3,452	3,300	4.6
Wholesale		499	448	11.4
Retail		2,953	2,852	3.5
Finance, Insurance, and Real Estate		345	308	12.0
Services		1,913	1,892	1.1
Government		2,390	2,278	4.9
Federal		220	229	-3.9
State		192	185	3.8
Local		1,978	1,864	6.1
COVERED AGRICULTURAL JOBS /3	OCT-DEC	295	309	-4.5
BUILDING CONSTRUCTION (\$000)	OCT-DEC	8,366.6	9,670.0	-13.5
New Dwelling Units		72	109	-33.9
New Residential (\$000)		5,810.8	7,912.8	-26.6
New Nonresidential (\$000)		2,011.7	569.2	253.4
Additions, Alterations, and Repairs (\$000)		544.1	1,188.0	-54.2
Residential (\$000)		367.2	1,109.6	-66.9
Nonresidential (\$000)		176.9	78.4	125.6
GROSS TAXABLE SALES 4/				
Gross Taxable Retail Sales, Services, and Purchases (\$000)	OCT-DEC	99,232.4	91,658.6	8.3
NEW CAR AND TRUCK SALES	OCT-DEC	233	199	17.1
Cars		91	73	24.7
Trucks		142	126	12.7

1/ Numbers are seasonally adjusted.

2/ Detail may not add to total due to rounding.

3/ Not included in total nonagricultural employment.

4/ Includes gross taxable retail sales, services, and purchases, by place of transaction, except car and truck sales which are classified by owner's county of residence rather than by county of purchase.

p= Preliminary.

Sources: Civilian Labor Force, Total Nonagricultural Jobs, Covered Agricultural Jobs:

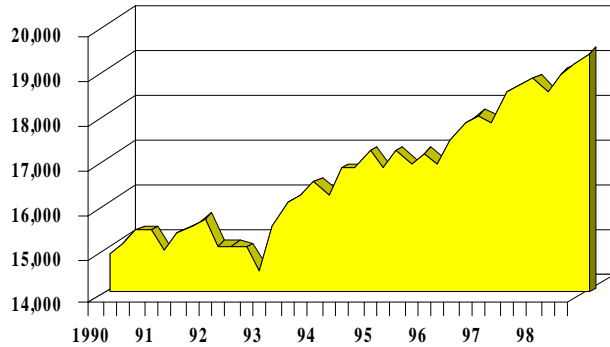
Utah Department of Workforce Services, Workforce Information.

Gross Taxable Sales, New Car and Truck Sales: Economic and Statistical Unit, Utah State Tax Commission.

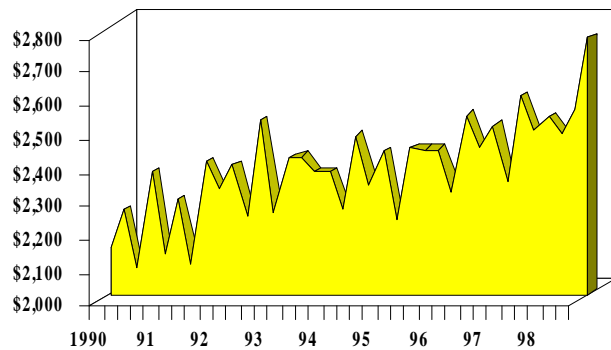
Building Construction: Bureau of Economic and Business Research, University of Utah.

BOX ELDER COUNTY HISTORICAL TRENDS

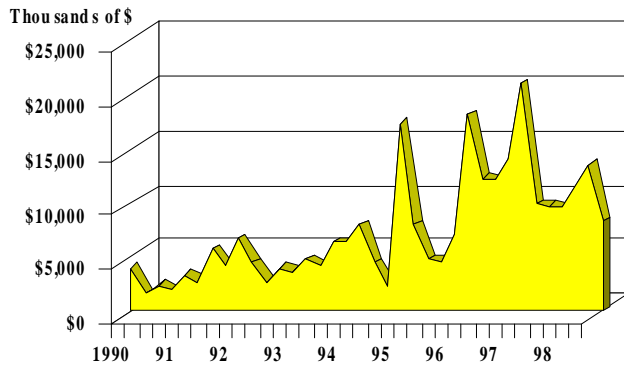
NONAGRICULTURAL JOBS



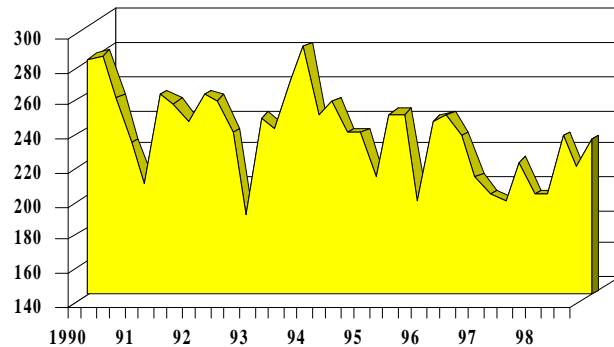
AVERAGE MONTHLY WAGE



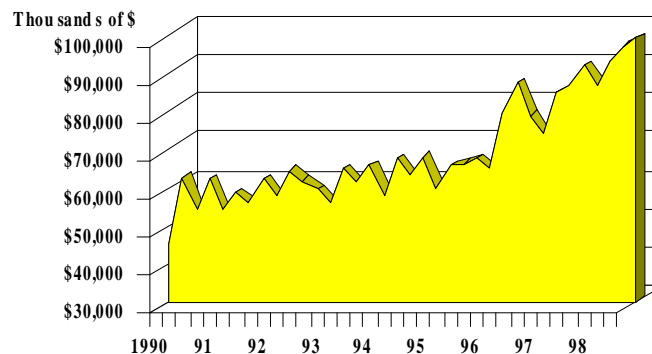
CONSTRUCTION ACTIVITY



NEW CAR & TRUCK SALES



GROSS TAXABLE SALES



**ECONOMIC INDICATORS
QUARTERLY TOTALS
BOX ELDER COUNTY**

CIVILIAN LABOR FORCE

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	15,763	16,142	16,574	15,825
1991	15,574	16,039	16,462	16,065
1992	15,611	15,748	16,191	15,177
1993	16,173	16,797	17,629	17,495
1994	17,104	17,692	18,186	17,931
1995	17,360	17,551	17,430	17,175
1996	16,963	17,273	17,896	17,638
1997	17,824	17,954	18,462	18,561
1998	18,942	18,994	18,808	18,784

NONAGRICULTURAL JOBS

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	14,821	15,091	15,370	15,361
1991	14,899	15,296	15,425	15,628
1992	15,016	15,017	14,967	14,483
1993	15,431	15,956	16,113	16,444
1994	16,173	16,741	16,769	17,121
1995	16,751	17,122	16,850	17,097
1996	16,876	17,360	17,752	17,963
1997	17,806	18,445	18,635	18,779
1998	18,470	18,874	19,090	19,343

AVERAGE MONTHLY WAGE

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$2,140	\$2,254	\$2,074	\$2,366
1991	2,120	2,282	2,089	2,397
1992	2,318	2,388	2,238	2,523
1993	2,246	2,406	2,412	2,364
1994	2,365	2,259	2,474	2,326
1995	2,431	2,225	2,439	2,433
1996	2,433	2,310	2,535	2,438
1997	2,505	2,341	2,593	2,488
1998	2,529	2,479	2,553	2,766

**CONSTRUCTION ACTIVITY
(\$000)**

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$3,978.7	\$1,683.3	\$2,396.1	\$2,009.6
1991	3,306.1	2,707.9	5,720.4	4,206.3
1992	6,646.0	4,517.7	2,709.1	4,014.6
1993	3,628.9	4,875.5	4,043.7	6,348.0
1994	6,301.8	7,905.6	4,549.6	2,381.5
1995	17,321.7	7,883.3	4,881.1	4,616.2
1996	7,177.7	18,023.1	12,239.7	11,966.3
1997	14,071.6	20,975.1	9,848.6	9,670.0
1998	9,614.7	11,520.3	13,512.6	8,366.6

**GROSS TAXABLE SALES
(\$000)**

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	\$44,919.8	\$62,528.6	\$54,002.3	\$62,015.8
1991	54,248.7	58,542.2	55,918.4	61,928.9
1992	57,495.1	64,493.9	61,626.7	59,534.2
1993	55,877.7	64,958.2	61,086.6	65,410.2
1994	58,023.5	67,675.5	63,108.0	68,001.0
1995	59,547.5	65,665.6	66,099.0	67,520.3
1996	64,693.9	79,205.2	87,065.5	78,917.7
1997	74,034.4	84,348.3	86,619.1	91,658.6
1998	86,993.9	92,990.7	96,917.8	99,232.4

NEW CAR & TRUCK SALES

	<u>1ST QUARTER</u>	<u>2ND QUARTER</u>	<u>3RD QUARTER</u>	<u>4TH QUARTER</u>
1990	281	283	257	231
1991	205	259	254	244
1992	259	256	237	187
1993	246	239	268	288
1994	247	255	237	236
1995	211	248	248	196
1996	244	247	235	210
1997	199	195	219	199
1998	199	234	216	233

**BOX ELDER COUNTY
NONAGRICULTURAL EMPLOYMENT AND WAGES
BY COMMUNITY
THIRD QUARTER 1998**

County/City	Total Non-Farm	Mining	Const.	Mfg.	Trans., Comm., Pub. Util.	Trade	Fin., Ins., R.E.	Services	Gov.
BOX ELDER COUNTY									
Average # of firms	911	b	150	48	66	226	67	222	132
% Change 1997-98	5.1	na	12.8	2.1	6.5	3.7	13.6	2.8	0.0
Average employment	19,059	b	1,092	9,455	550	3,403	340	1,991	2,228
% Change 1997-98	2.5	na	20.5	-0.4	7.4	4.2	4.9	2.2	3.7
Average Monthly wages (\$)	2,552	b	2,073	3,543	2,387	1,294	1,790	1,287	1,792
% Change 1997-98	-1.2	na	-7.4	-0.7	3.9	7.1	12.1	-2.9	-2.0
Total wages (\$000's)	145,943.0	b	6,791.7	100,510.5	3,938.9	13,210.5	1,828.0	7,684.7	11,978.7
% Change 1997-98	1.3	na	11.7	-1.1	11.6	11.6	17.7	-0.8	1.6
Bear River/Corinne Area 1/									
Average # of firms	26	0	4	b	3	5	0	7	7
% Change 1997-98	12.5	na	0.0	na	0.0	0.0	na	40.0	0.0
Average employment	218	0	68	b	9	72	0	20	49
% Change 1997-98	15.5	na	70.0	na	28.6	-1.4	na	-25.9	6.5
Average Monthly wages (\$)	1,338	0	1,675	b	1,048	1,215	0	1,178	1,169
% Change 1997-98	10.9	na	14.8	na	-8.3	1.7	na	45.5	-2.0
Total wages (\$000's)	875.1	0.0	341.8	b	28.3	262.5	0.0	70.7	171.8
% Change 1997-98	28.1	na	95.1	na	17.9	0.3	na	7.8	4.4
Garland Area 2/									
Average # of firms	46	0	12	b	5	11	b	6	10
% Change 1997-98	4.5	na	20.0	na	0.0	10.0	na	-33.3	11.1
Average employment	251	0	45	b	16	67	b	53	62
% Change 1997-98	5.0	na	-21.1	na	33.3	34.0	na	-1.9	6.9
Average Monthly wages (\$)	1,247	0	1,844	b	1,415	660	b	852	1,683
% Change 1997-98	6.4	na	47.7	na	11.7	-26.8	na	12.3	-1.7
Total wages (\$000's)	938.7	0.0	249.0	b	67.9	132.7	b	135.5	313.0
% Change 1997-98	11.8	na	16.6	na	48.9	-1.8	na	10.3	5.1
Brigham City, Mantua									
Average # of firms	426	b	60	17	27	95	43	124	60
% Change 1997-98	-3.2	na	-3.2	-15.0	0.0	-3.1	0.0	-3.9	-1.6
Average employment	8,732	b	555	3,151	345	1,674	265	1,300	1,442
% Change 1997-98	-0.2	na	11.4	-6.6	12.7	2.4	2.3	0.6	4.3
Average Monthly wages (\$)	2,024	b	2,372	2,673	2,517	1,458	1,882	1,358	1,637
% Change 1997-98	-5.9	na	-12.2	-9.7	5.6	11.3	17.2	-4.3	-4.3
Total wages (\$000's)	53,019.5	b	3,949.6	25,270.7	2,604.7	7,323.4	1,496.2	5,294.8	7,080.1
% Change 1997-98	-6.0	na	-2.1	-15.7	19.1	14.0	19.9	-3.7	-0.2
Collinston, Deweyville, Honeyville									
Average # of firms	19	0	5	b	b	4	0	b	5
% Change 1997-98	5.6	na	25.0	na	na	0.0	na	na	0.0
Average employment	135	0	21	b	b	28	0	b	38
% Change 1997-98	0.0	na	17.0	na	na	-36.4	na	na	52.0
Average Monthly wages (\$)	1,332	0	1,357	b	b	2,446	0	b	813
% Change 1997-98	-2.8	na	-7.8	na	na	62.4	na	na	-26.3
Total wages (\$000's)	539.4	0.0	85.5	b	b	205.5	0.0	b	92.7
% Change 1997-98	-2.8	na	7.5	na	na	3.4	na	na	12.1

1/ Bear River/Corinne Area includes: Bear River, Corinne, Harper, Thatcher.

2/ Garland Area includes: Belmont, Fielding, Garland, Howell, Riverside, Beaver Dam.

b = Not shown to avoid disclosure of individual firm data.

na = Not available.

Source: Utah Department of Workforce Services.

BOX ELDER COUNTY
NONAGRICULTURAL EMPLOYMENT AND WAGES
BY COMMUNITY
THIRD QUARTER 1998

County/City	Total Non-Farm	Mining	Const.	Mfg.	Trans., Comm., Pub. Util.	Trade	Fin., Ins., R.E.	Services	Gov.
Box Elder County-West 1/									
Average # of firms	11	0	b	0	b	3	0	0	6
% Change 1997-98	-8.3	na	na	na	na	-25.0	na	na	0.0
Average employment	98	0	b	0	b	61	0	0	29
% Change 1997-98	6.5	na	na	na	na	29.8	na	na	0.0
Average Monthly wages (\$)	1,016	0	b	0	b	785	0	0	1,048
% Change 1997-98	-1.1	na	na	na	na	-0.2	na	na	3.5
Total wages (\$000's)	298.8	0.0	b	0.0	b	143.6	0.0	0.0	91.2
% Change 1997-98	5.4	na	na	na	na	29.5	na	na	3.5
Perry, Willard									
Average # of firms	56	0	17	b	3	17	0	8	11
% Change 1997-98	0.0	na	-10.5	na	0.0	0.0	na	14.3	10.0
Average employment	664	0	120	b	12	401	0	55	76
% Change 1997-98	5.5	na	13.2	na	-29.4	3.4	na	1.9	20.6
Average Monthly wages (\$)	1,246	0	1,896	b	1,231	1,127	0	485	1,400
% Change 1997-98	2.4	na	0.3	na	-13.0	0.9	na	22.9	2.3
Total wages (\$000's)	2,482.1	0.0	682.5	b	44.3	1,356.0	0.0	80.0	319.3
% Change 1997-98	8.0	na	13.5	na	-38.6	4.3	na	25.2	23.4
Plymouth, Portage									
Average # of firms	13	0	3	b	0	5	b	0	b
% Change 1997-98	-13.3	na	200.0	na	na	-16.7	na	na	na
Average employment	471	0	27	b	0	74	b	0	b
% Change 1997-98	4.9	na	2600.0	na	na	4.2	na	na	na
Average Monthly wages (\$)	4,494	0	4,174	b	0	1,243	b	0	b
% Change 1997-98	5.0	na	247.9	na	na	-12.8	na	na	na
Total wages (\$000's)	6,350.3	0.0	338.1	b	0.0	275.9	b	0.0	b
% Change 1997-98	10.2	na	9291.7	na	na	-9.1	na	na	na
Promontory									
Average # of firms	5	0	b	b	0	0	b	0	b
% Change 1997-98	-28.6	na	na	na	na	na	na	na	na
Average employment	4,469	0	b	b	0	0	b	0	b
% Change 1997-98	0.6	na	na	na	na	na	na	na	na
Average Monthly wages (\$)	4,504	0	b	b	0	0	b	0	b
% Change 1997-98	1.7	na	na	na	na	na	na	na	na
Total wages (\$000's)	60,381.7	b	b	b	0.0	0.0	b	0.0	b
% Change 1997-98	-6.0	na	na	na	na	na	na	na	na
Tremonton									
Average # of firms	209	0	25	15	15	64	15	50	25
% Change 1997-98	-4.6	na	-3.8	-11.8	-16.7	-5.9	7.1	-3.8	4.2
Average employment	3,493	0	203	1,415	120	953	61	365	376
% Change 1997-98	4.5	na	24.5	8.0	-9.8	3.0	5.2	-4.7	1.6
Average Monthly wages (\$)	1,682	0	1,444	2,024	2,418	1,154	1,666	1,274	2,023
% Change 1997-98	3.9	na	-17.9	5.3	-2.5	7.0	-0.4	6.8	3.5
Total wages (\$000's)	17,625.7	0.0	880.9	8,593.7	870.5	3,298.9	304.8	1,394.9	2,282.0
% Change 1997-98	8.6	na	2.3	13.7	-12.2	10.2	4.7	1.7	5.1

1/ Box Elder County-West includes: Curlew, Snowville, Grouse Creek, Lakeside, Lucin, Park Valley.

b = Not shown to avoid disclosure of individual firm data.

na = Not available.

Source: Utah Department of Workforce Services.

BOX ELDER COUNTY FOURTH QUARTER 1998 SELECTED CONSTRUCTION ACTIVITY
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MAJOR NONRESIDENTIAL	<u>Type</u>	<u>Buildings</u>	<u>Units</u>	<u>Value (\$000)</u>
	Hotels and Motels	0		\$0.0
	Amusement/Recreation	0		0.0
	Religious Building	0		0.0
	Industrial/Warehouse	3		182.9
	Service Station/Repair Garage	0		0.0
	Hospital/Institutional	0		0.0
	Office/Bank/Professional	0		0.0
	Public Utility (Private)	0		0.0
	School and Educational	0		0.0
	Retail Stores/Restaurants	1		227.4
	Public Buildings and Projects	1		95.0

MAJOR RESIDENTIAL

Box Elder County	Single-Family	51		\$4,690.4
	Manufactured Homes	9		405.0
	Twin Home/Duplexes	0	0	0.0
	Condominiums	5	6	475.4
	Apartments	1	6	240.0

<u>Location</u>	<u>Type</u>	<u>Buildings</u>	<u>Units</u>
Brigham City	Single-Family	9	
	Two-Family Dwelling Units		0
	Apartment Units		4
Perry	Single-Family	6	
	Two-Family Dwelling Units		0
	Apartment Units		0
Tremonton	Single-Family	12	
	Two-Family Dwelling Units		0
	Apartment Units		6
Willard	Single-Family	3	
	Two-Family Dwelling Units		0
	Apartment Units		0
Other Box Elder County	Single-Family	18	
	Two-Family Dwelling Units		0
	Apartment Units		2

Source: Bureau of Economic and Business Research, University of Utah.

BOX ELDER COUNTY GROSS TAXABLE RETAIL SALES FOURTH QUARTER 1996, 1997, 1998
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	TAXABLE OUTLETS			GROSS SALES			PERCENT CHANGE	
	1996.4	1997.4	1998.4	1996.4	1997.4	1998.4	96-97	97-98
Standard Industrial Classification (SIC Code)								
Agriculture, Forestry & Fishing (111 - 973)	15	11	12	\$133,956	\$101,727	\$69,213	-24.1	-32.0
Mining (1011 - 1499)	*	*	4	*	*	167,150	--	--
Construction (1521 - 1799)	28	35	52	1,347,634	1,235,710	970,155	-8.3	-21.5
Manufacturing (2011 - 3999)	67	66	122	14,017,017	17,976,064	17,510,616	28.2	-2.6
Transportation (4011 - 4789)	5	6	8	377,137	905,983	696,119	140.2	-23.2
Communications (4812 - 4899)	38	41	51	2,514,171	8,078,529	4,966,613	221.3	-38.5
Electric & Gas (4911 - 4971)	*	4	4	*	4,682,988	4,760,049	--	1.6
Wholesale - Durable Goods (5012 - 5099)	44	69	221	2,074,945	2,022,742	6,275,099	-2.5	210.2
Wholesale - Nondurable Goods (5111 - 5199)	32	41	95	954,916	862,128	1,800,068	-9.7	108.8
TOTAL WHOLESALE TRADE	76	110	316	3,029,861	2,884,870	8,075,167	-4.8	179.9
Retail - Building and Garden Stores (5211 - 5271)	19	23	17	2,531,677	2,170,624	2,119,570	-14.3	-2.4
Retail - General Merchandise Stores (5311 - 5399)	6	7	10	6,244,517	6,254,497	6,649,154	0.2	6.3
Retail - Food Stores (5411 - 5499)	48	47	60	12,532,261	13,113,935	13,710,586	4.6	4.5
Retail - Motor Vehicle Dealers (5511 - 5599)	58	51	57	13,488,715	12,730,932	13,867,856	-5.6	8.9
Retail - Apparel & Accessory Stores (5611 - 5699)	14	18	25	321,716	264,559	276,561	-17.8	4.5
Retail - Furniture Stores (5712 - 5736)	32	44	55	1,624,173	1,994,245	1,930,738	22.8	-3.2
Retail - Eating & Drinking (5812 - 5826)	58	58	58	5,274,539	5,742,921	6,186,394	8.9	7.7
Retail - Miscellaneous (5912 - 5999)	207	252	289	3,822,763	4,001,199	4,178,972	4.7	4.4
TOTAL RETAIL TRADE SALES	442	500	571	45,840,361	46,272,912	48,919,831	0.9	5.7
Finance, Insurance, Real Estate (6011 - 6799)	15	22	45	320,303	648,733	1,425,186	102.5	119.7
Services - Hotels & Lodging (7011 - 7041)	9	8	11	389,619	430,973	496,137	10.6	15.1
Services - Personal (7211 - 7299)	34	36	36	402,403	422,563	377,396	5.0	-10.7
Services - Business (7311 - 7389)	55	80	159	393,215	1,194,696	2,531,798	203.8	111.9
Services - Auto & Misc. Repair (7513 - 7699)	96	100	126	2,361,213	2,546,166	3,626,213	7.8	42.4
Services - Amusement & Recreation (7812 - 7999)	17	20	22	472,862	624,082	727,786	32.0	16.6
Services - Health (8011 - 8099)	25	28	31	548,505	430,626	597,777	-21.5	38.8
Services - Education, Legal, Social (8111 - 8999)	21	25	38	480,615	477,966	646,495	-0.6	35.3
TOTAL SERVICE SECTOR SALES	257	297	423	5,048,432	6,127,072	9,003,602	21.4	46.9
Public Administration (9111 - 9721)	4	1	2	1,028,833	7,467	11,619	-99.3	55.6
Private Motor Vehicle Sales	17	17	17	1,877,914	2,599,136	2,517,415	38.4	-3.1
Occasional Retail Sales	2	2	4	89,688	83,101	129,104	-7.3	55.4
Nondisclosable or Nonclassifiable	8	2	3	3,292,401	54,277	10,605	-98.4	-80.5
TOTAL SALES FOR THE QUARTER	974	1,114	1,634	\$78,917,708	\$91,658,569	\$99,232,444	16.1	8.3

Source: Utah State Tax Commission. * data not available or not applicable.

BOX ELDER COUNTY GROSS TAXABLE RETAIL SALES THIRD QUARTER 1996, 1997, 1998

<u>Standard Industrial Classification (SIC Code)</u>	<u>TAXABLE OUTLETS</u>			<u>GROSS SALES</u>			<u>PERCENT CHANGE</u>	
	1996.3	1997.3	1998.3	1996.3	1997.3	1998.3	96-97	97-98
Agriculture, Forestry & Fishing (111 - 973)	12	12	9	\$72,647	\$136,472	\$88,248	87.9	-35.3
Mining (1011 - 1499)	*	*	6	*	*	233,071	#VALUE!	#VALUE!
Construction (1521 - 1799)	29	32	43	1,361,253	1,171,883	1,252,010	-13.9	6.8
Manufacturing (2011 - 3999)	63	62	113	22,085,482	16,005,948	16,336,645	-27.5	2.1
Transportation (4011 - 4789)	5	5	10	521,426	890,958	1,013,363	70.9	13.7
Communications (4812 - 4899)	34	46	52	2,475,339	4,148,063	8,190,895	67.6	97.5
Electric & Gas (4911 - 4971)	*	4	4	*	3,882,881	3,841,671	#VALUE!	-1.1
Wholesale - Durable Goods (5012 - 5099)	50	57	206	2,861,523	2,173,606	4,274,297	-24.0	96.6
Wholesale - Nondurable Goods (5111 - 5199)	30	34	92	922,551	794,416	1,437,218	-13.9	80.9
TOTAL WHOLESALE TRADE	80	91	298	3,784,074	2,968,022	5,711,515	-21.6	92.4
Retail - Building and Garden Stores (5211 - 5271)	21	21	18	2,860,338	2,684,185	2,493,485	-6.2	-7.1
Retail - General Merchandise Stores (5311 - 5399)	8	7	11	4,494,363	4,713,435	4,541,884	4.9	-3.6
Retail - Food Stores (5411 - 5499)	49	51	54	13,995,325	14,227,122	14,085,088	1.7	-1.0
Retail - Motor Vehicle Dealers (5511 - 5599)	56	55	58	12,926,314	14,781,128	14,169,084	14.3	-4.1
Retail - Apparel & Accessory Stores (5611 - 5699)	13	12	19	725,928	304,607	274,665	-58.0	-9.8
Retail - Furniture Stores (5712 - 5736)	28	33	49	1,147,686	1,317,451	1,318,704	14.8	0.1
Retail - Eating & Drinking (5812 - 5826)	56	62	59	5,707,718	6,445,710	6,988,531	12.9	8.4
Retail - Miscellaneous (5912 - 5999)	159	170	222	2,478,341	2,831,278	3,189,599	14.2	12.7
TOTAL RETAIL TRADE SALES	390	411	490	44,336,013	47,304,916	47,061,040	6.7	-0.5
Finance, Insurance, Real Estate (6011 - 6799)	10	18	41	187,423	1,325,355	1,054,441	607.1	-20.4
Services - Hotels & Lodging (7011 - 7041)	10	8	9	784,718	709,427	818,533	-9.6	15.4
Services - Personal (7211 - 7299)	29	29	29	389,072	358,164	364,081	-7.9	1.7
Services - Business (7311 - 7389)	47	62	146	265,415	338,058	2,795,567	27.4	726.9
Services - Auto & Misc. Repair (7513 - 7699)	83	90	110	2,214,659	2,777,924	2,620,972	25.4	-5.6
Services - Amusement & Recreation (7812 - 7999)	20	21	18	667,837	1,166,692	1,133,449	74.7	-2.8
Services - Health (8011 - 8099)	16	21	21	313,584	485,561	395,750	54.8	-18.5
Services - Education, Legal, Social (8111 - 8999)	18	21	30	319,470	140,360	445,047	-56.1	217.1
TOTAL SERVICE SECTOR SALES	223	252	363	4,954,755	5,976,186	8,573,399	20.6	43.5
Public Administration (9111 - 9721)	3	2	3	1,510,937	117,316	461,746	-92.2	293.6
Private Motor Vehicle Sales	17	17	17	3,082,609	2,472,684	2,950,893	-19.8	19.3
Occasional Retail Sales	3	3	3	283,970	191,301	140,721	-32.6	-26.4
Nondisclosable or Nonclassifiable	6	2	2	2,409,557	27,101	8,112	-98.9	-70.1
TOTAL SALES FOR THE QUARTER	875	957	1,454	\$87,065,485	\$86,619,086	\$96,917,770	-0.5	11.9

Source: Utah State Tax Commission. * data not available or not applicable.

2000 UTAH EMPLOYER CONFERENCE

12 January 2000
Salt Lake City, Utah

Interactive agenda includes

Presentation of the Economic Report to the Governor

Presentation of the 1999 Wage Data

Keynote Speaker: Jack Trout, Author

Break-out Sessions

Establishing a Child Care Collaborative

Fair Employment Practices for Small Employers

Employment Government Regulatory Agencies

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